

Michael Oladapo Adediwura

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PROFILE

I am a highly skilled sales and customer related individual with leadership and managerial experience of more than 10 years. I am resilient individual who can easily adapt to varying pace and environments. I can independently complete tasks and equally value teamwork with others for accomplishment of tasks such as successful business and administrative objectives. I have excellent customer and client relationship through provision of quality service and products. I am very passionate about my roles and work, including working under pressure and keeping up with targets expectations.

Personal Data

Date of Birth 21st May 1975

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Gender Male

Place of Birth Ile-Ife, Nigeria

Educational Institutions attended with dates

Ladoke Akintola University of technology Ogbomoso , Nigeria

MBA-Human resources management. 2012-2013

Obafemi Awolowo University, Ile-Ife, Nigeria .

BSc. Political Science 1995-2004.

St David's Grammar School, Ile-Ife, Nigeria.

WAEC Certificate. 1988-1995.

St Murumba's Primary School, Ile-Ife, Nigeria .

School leaving Certificate 1983-1988.

Working Experience

2005 October - 2020 October

NIKDA Enterprise Limited

Osogbo, Nigeria. West Africa.

Development Manager

- Working to KPI's to build sizeable pipeline.
- Have a proven track record of managing accounts and closing/winning business.
- Be able to present confidently to senior level.

- Excel at building and maintaining relationships.
- Be self-driven, results orientated and commercially aware
Strong telephone manner.
- Be comfortable working both individually and as part of a wider team.
- A forward-thinking attitude, with a strong grasp on their own developmental needs.

2020 November – February 2021 Fastlink logistics Ltd Portsmouth UK
Retail and Logistics Supervisor

- Supporting the depot leadership teams and Logistics finance in defining, understanding, implementing, and reporting all data, MI, and metrics
be responsible for budgeting and cost control.
- Support the delivery of both projects and local change initiatives by providing key financial insights, metrics, and a solid governance framework
- Working collaboratively with depot leadership teams to develop both the daily operating management rhythm and controls and the longer-term strategy of the depots
- Drive and maintain a safe and secure working environment in which safety is at the forefront of everything we do
- Drive a culture of continuous improvement

2021 February -- present
Destiny integrated care
Bedhampton UK
Support and Mental health Worker

- *To contact referrals, assess and identify their needs.
- *To develop and work through a support plan, in partnership with the service user.
- *To build networks with other agencies who can add additional support to our clients in line with their support plan
- Support the client to access other services
- *To support clients into other Community recovery groups and activities
- *To facilitate groups, including 5 ways to wellbeing and Hope & Beyond
- *To maintain detailed, accurate notes and add these into our internal database
- *To liaise with the wider team supporting the needs of our members and volunteers within the community.
- *To work with external health partner organisations to ensure the best use of time and resources.
- *To raise awareness of the work and, by promoting a good public image.
- *Taking part in, supporting and helping to grow the Hampshire User Forum
- *To work in accordance with all organisational Recovery policies and procedures.

Core Training and Qualification
NVQ Level 2 Certificate
MAPA Training

Makaton Training

Core Skills

Efficient, hard worker, quick thinker, responsive learner, dependable, confident, adaptable and creative, enjoy new challenges and always bring a positive approach.

References (available on request)

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