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| **Basic Information** | |
| Agent’s Name | GAC Group |
| Email | enquiries@globalalliancecorporation.com |
| Phone Number |  |
| Website | www.globalalliancecorporation.com |

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| **INTRODUCTION**  **Agent:** "Good [morning/afternoon], my name is [Your Name], and I’m calling from GAC – Recruitment, I understand you in need of staff, we are based in March, Cambridgeshire. How are you today?"  **Gatekeeper**: I am well thank you, how can I help?  **Agent:** "That’s great to hear. The reason for my call is that I would like to ask your permission to share some very important information with your care home. That may help your company, would that be acceptable?  **Gatekeeper**: No, now is not a good time.  **Agent:** " I completely understand, and I appreciate your time. I don't want to take up too much of your day. When would be a more convenient time for you to have a brief conversation? I want to make sure it's at a time that works best for you.  **Gatekeeper**: Yes  **Agent:** “Wonderful, as mentioned we are a local recruitment company in March and part of what we do to help local companies is to assist them with recruiting carer’s from in the UK and if needs be from abroad… a meeting we had with a local company confirmed that many local companies are struggling to recruit staff… so in that case we also help with recruiting care workers from abroad…  Do you have any need for care workers, and if so, would you be interested in us sending you some information?  **Gatekeeper**: No, I understand, would you mind if we keep your company information on records and give you a call in six months to see if your circumstances have changed?  **Gatekeeper**: Yes, lovely, may I ask the name and email address of the manager so I can get the manager of GAC to send more information. |