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**Telesales:** Good morning, I really need your help!

**Gatekeeper:** Yes, how can I help?

Telesales: I understand that you are in need of staffing at the moment Nursing homes are continuously having a shortage of good quality staff, which puts a strain on patients and existing staff. Not only that, but agencies are also charging extortionate rates for staff who end up leaving. Leaving nursing homes like yourselves out of pocket and not any better off.

Do you agree?

**Gatekeeper:** Yes

**Telesales:** Can I be completely honest with you? I am tired of hearing about in adequate staff and customers suffering at the end of it all.. That is why GAC was formed. To source and supply nursing homes with temp, perm and sponsorship program through our sister company who take care of all Visa costs and processes. Therefore, we take care of Visa costs so you can enjoy quality staffing

**Telesales:** I don’t want any money, but 90 seconds of your time to save you money. Are you near a PC? Can you type in Global Alliance Corporation in the search bar, let me know when you are on the site. click it. (once on the site) Can you click the star on the top right-hand corner.

May I book you in for a meeting to discuss the savings and staffing later in the week? Which day is better for you (Monday or Thursday) Tuesday or Friday at a time that suits you.

**Gatekeeper:** Tuesday….

**Telesales:** What time is best? Between 10 am and 11am?

**Gatekeeper:** 13:00

**Telesales**: Great! I will set the meeting up for between 13:00 and 13:45 just in case you have a meeting running slightly later than expected. It will be you who is the person in charge of recruitment decision making who will be attending the meeting or is there someone else you would like me to include in the meeting.

**Gatekeeper**: No, it is I who is in charge.

**Telesales:** Great! Can I get an email address and can you spell it out, I would hate to get it wrong. Well, looking forward to saving you money and discussing this further with a member of the team. Have a fantastic day!